



TILE CONTRACTORS ASSOCIATION OF HAWAII

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PACIFIC BUILDING TRADE EXPO

Please join us at the *2009 Pacific Building Trade Expo* by the AIA/CSI at the Hawaii Convention Center Exhibition Hall on Wednesday, November 4, 2009 from 9:00 a.m. to 5:00 p.m.

Our "tile pavilion" has grown to thirteen this year and we will definitely have a presence at the show! The TCAH has also committed to be the **GRAND PRIZE SPONSOR** to gain additional exposure for our industry!! Visit us at booths 229 to 236 and 238 to 242.

www.PacificBuildingTradeExpo.com.

SAH 19th ANNUAL CONFERENCE

The Subcontractors Association of Hawaii will be holding their 19th annual conference from October 22 to 25, 2009 at the Turtle Bay Resort & Spa in Kahuku, Oahu.

The agenda includes:

- Annual Joint Board of Directors Meeting
- Two Golf Tournaments
- Informational Seminars
- Spouse seminar and Cocktail Pupu Party
- Closing Banquet with "Touch of Gold"

For further information, please contact the SAH office at 808-537-5619.

CONGRATULATIONS SCHOLARSHIP RECIPIENT

In 2008 the Board of Trustees established a TCAH Scholarship Fund which awards \$2,500.00 to an immediate relative of an employee whose employer is a signatory member of the association.

Last year, the recipient was Deanna Chang, daughter of Ernest Chang from A-1 Construction Corp. This year, the recipient was Mitchell Chun, son of Pamela Chun from BF Tile. Please visit our website at tilehawaii.com or call 808-545-4195 to inquiry about the 2010 scholarship.

REQUEST TO DECREASE THE 2009 WAGE RATES & BENEFITS REJECTED

The Board of Trustees, on behalf of its association membership, wrote a formal request to the Masons Union Local 1/ Local 630 requesting their consideration to freeze and/or decrease the 2009 Wage Rates and Benefits which would go into effect on August 31, 2009. This is due in part to the declining economic condition. Our members are competing against non-union tile contractors and large union jobs are practically non-existent.

On August 3, 2009, the response was "The Executive Board have come together to discuss your request. After much deliberation the decision of the Executive Board has been reached and I deeply regret that we will maintain the current Collective Bargaining Agreement as is with no concessions."

NTCA NATIONAL TILE CONTRACTORS ASSOCIATION

The National Tile Contractors Association, Inc. offers a travelling workshop program which is technical in nature and provides information on procedures and products for the professional installation of tile, stone and allied products. Uniquely knowledgeable and qualified industry people will provide live hands-on demonstrations when possible. Occasionally DVD, slide presentations or other audio visual effects are used. Often, audience participation is encouraged. The program lasts approximately three hours and covers a wide range of topics from Substrates to grouting.

We are in discussion with Daltilo to sponsor a workshop for our members at their office at 1200 N. Nimitz Highway in the fall of 2009. We will keep you updated on the date, topics and agenda for the workshop.

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www.tilehawaii.com

HePS (HAWAII ELECTRONIC PROCUREMENT SYSTEMS)

HePS is the electronic procurement system for the State of Hawaii, a system for issuing solicitations, receiving responses, and issuing notices of award. Vendors such as tile sub-contractors can sign up for possible jobs awarded by the state. Once you have registered, you will receive RFP's (request for proposals) and it is up to your discretion to apply for the particular job(s). In the past, the highest awarded jobs could not exceed \$50,000.00 per contract. However, the 2009 Hawaii state legislature increased the "up to" or maximum award amount. We recommend that our members register and complete the application. You must do so online at <http://www.spo.hawaii.gov/eprocurement>.

What is HePS?

While the Procurement Notices System (PNS) could be considered part of an eProcurement system, eProcurement, and HePS is much more and has several elements. Our eProcurement system is hosted by SicomNet and has the following elements:

Vendor registration: Vendors register on HePS by enter standard information such as company name and address, and create a profile identifying the categories of goods, services or construction the vendor provides. Government purchasers can search HePS prior to solicitation to ensure vendors are registered for the goods, services or construction they need to procure.

Electronic Solicitations: Government purchasers (called buyers in HePS) enter their solicitation on electronic forms and may attach files, if needed. Once released, posted on the internet via HePS the electronic solicitations are available in a standard format to vendors registered on HePS.

E-mail notification: Each evening e-mails are sent to vendors registered for the categories of goods and services being procured, providing a link directly to the solicitation. Amendments are also issued electronically with e-mail notifications sent to vendors.

Submission of electronic quotes. Vendors submit quotes electronically in as few as three clicks and may also add comments or attach files as appropriate. A vendor may amend the quote electronically as many times as necessary up to the submission due date and time.

Electronic award: Once a solicitation closes, the HePS buyer reviews the submissions. When a decision is made, the buyer notifies the vendor on HePS and the awarded vendor receives a notice of award in an e-mail. Non-selected offerors are also notified.

Searchable: Because the solicitations, responses, and notices of award are electronic, data is kept in a database and is searchable. Vendors and buyers may search awards and solicitations.

Aloha!

We are pleased to present our first issue of our association newsletter. We will publish a newsletter each quarter or more frequently based on informational news that we want to share with you, our valued members. Mahalo!

LEGISLATIVE NEWS

A bill passed that allows for the hiring of 6 positions to provide enforcement in the cash economy and be sure people, especially unlicensed contractors are paying their GET (4% or 4.5%). Governor Lingle has signed it and it is now known as Act 134-2009 and took effect on June 18, 2009.

www.tilehawaii.com

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